

Our April 2020 #FlexTender

# The UK's highest value tender ever for flexibility services

**£14m**

Total value awarded

**123MW**

Total capacity awarded

**1,200**

Stakeholders engaged with,  
co-designing our approach

**57**

Number of zones awarded,  
including long-term 7-year  
contracts

## Growth

From our 'flexibility first'  
commitment in 2018,  
participation has grown  
rapidly

**2017**  
0.3MW  
Awarded

**2018/19**  
19.3MW  
Awarded

**2020**  
123MW  
Awarded

Breakdown:

**42 High-Voltage**

**15 Low-Voltage**

(a world-wide first)

**#1** 

Flexibility Services at UK Power Networks | [smartgrid.ukpowernetworks.co.uk/flexibility-hub/](https://smartgrid.ukpowernetworks.co.uk/flexibility-hub/)



**UK  
Power  
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# Led by stakeholders, creating value for customers

## Longest contracts

Up to 7 year contracts awarded, responding to market demand

## 18 Zones

Met our operational requirement

## 16 Companies

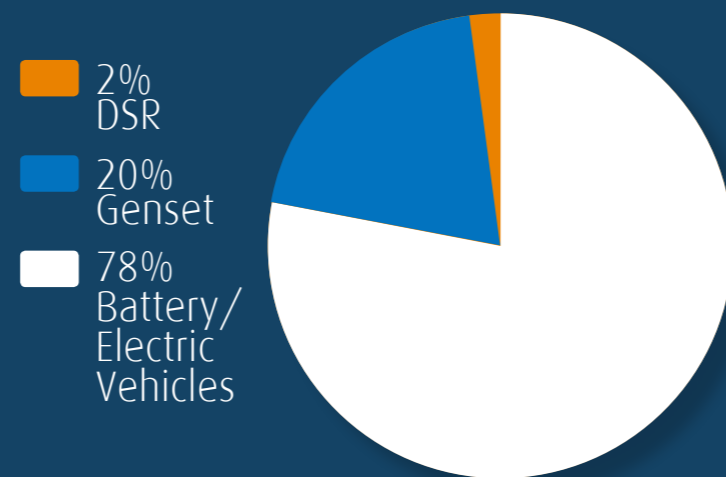
Awarded in our tender

Breakdown by flexibility product we're procuring

### Secure

# 49.3MW

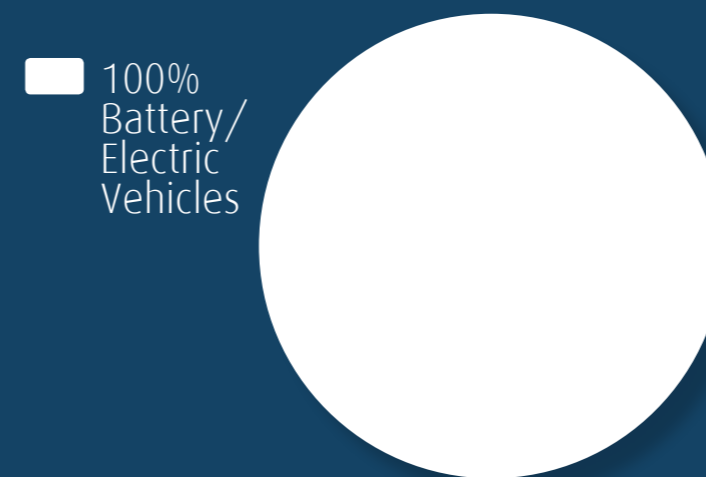
Technology split



### Sustain

# 1.7MW

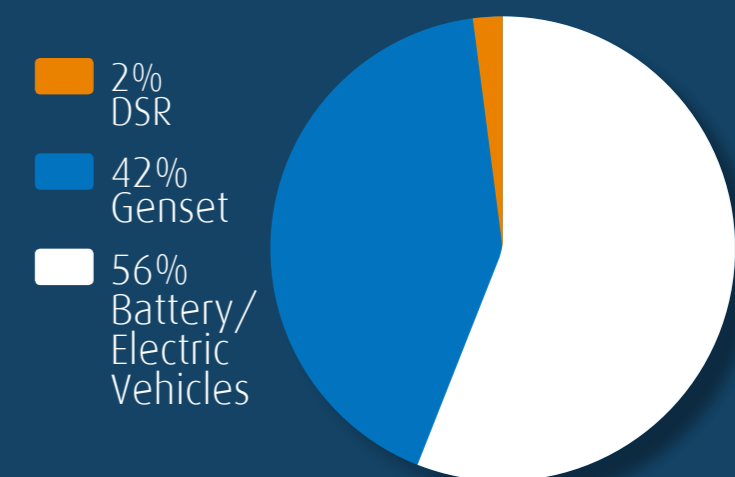
Technology split



### Dynamic

# 72MW

Technology split



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# How flexibility delivers value for our customers

Purchasing energy flexibility is an integral part of our transition to a DSO, allowing us to manage the network, build a more resilient grid, and save money for our customers. In this emerging market, UK Power Networks is buying 'flexibility' from a range of organisations that can alter their energy generation or consumption as a service. Procuring flexibility helps us balance supply with demand by turning supply up or demand down, depending on what is happening on our network. Overall, it is cheaper for our customers than the traditional approach of building more infrastructure.

We run two transparent, open procurement events each year, one in autumn and one in spring. We publish our flexibility requirements on Piclo Flex, and all our service documents are available in the document library on our website. We publish zones for visibility around six months before each tender (i.e. in the autumn ahead of the spring tender). Our Flexibility Forums take place post tender and post zone publication.

<b>Competitive prices</b>	Our flexibility programme offers:	<b>1-7 year contracts</b>	<b>New DSO markets</b>	 <b>Click here to view our strategy</b>
<b>Certainty of revenue streams</b>		<b>Equal opportunities to new and existing providers</b>	<b>Stackable revenue with other non-dso services</b>	

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